TRAINING EVENTS
FOR WORKPLACE SUCCESS

Professional Guidance
at No Charge Since 2001
for NYSID Members
and Corporate Partners

NYSID
Purchasing That Powers Employment
EMPOWER INDIVIDUALS AND ORGANIZATIONS TO GROW, INSPIRE AND LEAD!

New York State Industries for the Disabled, Inc. (NYSID) strengthens its membership through a robust Training & Information Program (TIP) of relevant, dynamic strategies and business information.

TIP sessions emphasize change through process improvement, leading to more effective employees and stronger organizations. The event calendar is continually updated to reflect current Preferred Source marketplace issues and changing concerns for NYSID Members and Corporate Partners.

Sessions, training materials and refreshments are provided at no charge to registrants as a benefit of NYSID membership.

TIP has supported the professional development of NYSID’s Members since 2001 so that we are better together in creating jobs for individuals with disabilities.

TIP ESSENTIALS:
- Sessions, training materials and refreshments are provided at no charge to participants.
- Sessions are held at NYSID’s corporate headquarters in Albany and at convenient locations across the state, focusing on member locations.
- The training calendar runs annually from February-November. Most sessions will be scheduled as a half-day morning or afternoon training.
- Presenters are experienced industry or labor professionals, including NYSID staff.
- Course offerings are listed at [www.nysid.org](http://www.nysid.org), including detailed registration guidelines. To get started, you must create a TIP profile to access the calendar and then register for specific courses.

MEET THE TIP COORDINATOR

Heather Bushane is NYSID’s Training and Information Program Coordinator. Having joined NYSID in 2014, she brings her experience as a prior member of NYSID’s Contract Administration and Compliance Departments to benefit the TIP program.

Have an idea for a future training event? Looking for customized training to meet a specific need? Contact Heather today.

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Updated Course Offerings and Registration: [www.nysid.org/programs/tip](http://www.nysid.org/programs/tip)
SHARPEN YOUR SKILLS ON A WIDE RANGE OF TOPICS:

PROFESSIONAL DEVELOPMENT
- Managing Your Time at Work
- Emotional Intelligence
- Facilitation Skills for Productive Meetings
- Myers-Briggs Type Indicator

MANAGEMENT & LEADERSHIP DEVELOPMENT
- Supervisor Boot Camp
- Motivating Today’s Team
- Managing Staff Performance

NYSID PREFERRED SOURCE ESSENTIALS
- QER and Compliance Review
- Fast Track Your Preferred Source Contract to Approval
- Preferred Source Contracting

SERVICES AND PRODUCTS
- Commodities 101
- Janitorial Best Practices
- Green Cleaning Standards

LABOR & EMPLOYMENT LAW
- Prevailing Wage
- Employment Law Developments
- Background Checks

BUSINESS DEVELOPMENT & MARKETING
- Business Development Forum
- Sales Training

Updated Course Offerings and Registration: www.nysid.org/programs/tip
“We truly appreciate the opportunity to attend TIP trainings throughout the year. I always leave with something new that adds value to our organization or my own personal development. The presenters are informative, friendly and engaging, and topics are discussed in an interactive manner versus lecture style.”

- Patrick Bardsley, Spectrum Designs

“I found the instructor to be very efficient in her presentation and hit key points for the audience. I know that our office left this training with important knowledge that will assist us in implementing new procedures.”

- Elena Spera, American Maintenance

“I have participated in NYSID trainings since 2013 and find the material to be timely, relevant and extremely applicable to the work that I do. The NYSID trainings have helped me to successfully engage with my co-workers and customers in a meaningful and positive way by incorporating organizational goals and values into my work/life experience. The instructors are approachable, knowledgeable and enthusiastic about the subject matter. The trainings are interactive, fun and meaningful. Overall, I have had a very positive experience.”

- Leonard McGuire, Goodwill of the Finger Lakes